

# MEMBERSHIP APPLICATION



Application Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Service Name: \_\_\_\_\_

Contact person: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

County: \_\_\_\_\_

Telephone: \_\_\_\_\_

Add'l Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Annual Ambulance Service Billing /Category:

- Small \$1—500,000
- Medium \$500,001—2,500,000
- Large Over \$2,500,000

Type of Service?

- Private  Hospital Based
- Volunteer  Fire Based
- \_\_\_\_\_

What products or services would you like to see the cooperative pursue?

**NOTE:** This info will be released to NCEMSC Vendors in an effort to provide you with the best service possible. This info is used to project purchase volumes with potential vendors.

Please submit this application with **\$75.00** to:  
**NCEMSC, PO Box 2286, St. Cloud, MN 56302**  
 Membership is \$75 per calendar year Jan. 1–Dec. 31



*Power to Save*

*Membership Information*

Thank you for your interest in finding out more about the North Central EMS Cooperative (NCEMSC)! The NCEMSC is a Coop that was established and is run by its members. The NCEMSC was incorporated as a non-profit organization in December, 1997. The NCEMSC is in existence to reduce member cost, improve quality and efficiency and establish standard specifications for organizations, supplies and equipment through a joint purchasing program. A Board that is elected by its members governs the NCEMSC.

Members of the NCEMSC may become involved with the Coop on whatever level they desire. Whether the involvement is, simply enjoying the benefits of favorable pricing of products through Coop contracts or by becoming active on one of our committees which does the internal work of the Coop, members involvement is what makes this Coop successful.

Please take a few minutes to become familiar with the information contained in this brochure that has been provided for you. Should you have any questions about the Coop, please contact our office at 1-888-603-4426, visit our website at [www.ncemsc.org](http://www.ncemsc.org), or send us an e-mail at [office@ncemsc.org](mailto:office@ncemsc.org). If it is helpful to you, we can arrange for a presentation regarding the NCEMSC to you and those within your organization.

Again, thank you for your interest in the NCEMSC.



## MISSION

To provide a mechanism to achieve cost reductions for members.

## VALUE

The NCEMSC values quality supplies and equipment for the members at the industry's best prices.

## GOALS

Volume discounts through group purchasing. Influence health care/EMS legislation issues as they impact the Cooperative.

## FUNCTIONS

Product review, research and development, supplier negotiations and to provide or arrange for Governmental relations relating to Co-ops.

## RELATIONSHIPS

- The NCEMSC is a group of more than 2,200 EMS organizations in 49 states and several provinces that have joined together to take advantage of volume pricing discounts on a wide array of EMS products and services.
- Members include ambulance services, fire departments, first responders, police/sheriff departments, industry, clinics, hospitals & other related agencies.

## RELATIONSHIPS

1. American Ambulance Association
2. Bayfield-Ashland Counties EMS Council, WI
3. EMS Association of Colorado
4. Florida Association of Rural EMS Providers
5. Illinois State Ambulance Association
6. Maine Ambulance Association
7. Michigan Association of Ambulance Services
8. Minnesota Ambulance Association
9. Mobile Healthcare Alliance, WI
10. National EMS Management Association
11. New York State Vol. Amb. & Rescue Assn
12. North Dakota EMS Association
13. Professional Ambulance Association of WI
14. Rural Nebraska Regional Ambulance Network
15. South Carolina EMS Association
16. South Dakota EMT Association
17. State Firemen's & Fire Marshals' Assn of Texas
18. Western EMS Network

- State Partnerships: Started in 2005...today, 18 total!
- The NCEMSC is affiliated with each of the associations noted directly above...therefore, if you are part of them, you are part of us!
- Each association elects to pay your annual NCEMSC membership dues (\$75 value).
- We share revenue! A percentage of your purchases are returned to your organization to help support ongoing association activities.

\*Available to all NCEMSC members

# NCEMSC PRODUCTS / SERVICES-VENDORS

## \*ELECTRONIC PATIENT CARE REPORTING



- Responding to the needs of the EMS community, ImageTrend has designed a suite of products that fulfill pre-hospital patient data collection, exchange, analysis and reporting requirements today and in the future.
- While data collection is essential to the system, the patient must remain the focus. Ease of use and data entry shortcuts in the Service Bridge and Field Bridge ensure that electronic data entry is faster than completing paper run forms.
- Take advantage of special member pricing.

- If you want to streamline and optimize your business processes, then you need RescueNet from ZOLL Data Systems. The RescueNet ePCR Suite is a complete electronic patient care reporting solution that combines the proven, easy-to-use TabletPCR product with a web-based PCR editor and advanced document routing for better QA/QI.
- 15% Discount on all ePCR Suite Software Modules and Standard Interfaces and extracts.

## \*BILLING & COLLECTION

- Cost is per claim and start up fees based on volume of runs.
- Full Service including: Trip ticket orientation & documentation training. Assistance w/HIPAA. Initial claim filing. Entry into state required data systems. 4 billing statements. Appeals process when appropriate. A/R management. Numerous statistical & financial reports. Customer service for client & patient billing questions.



## \*PROMOTIONAL

- Isaksen's product selections include **=ISAKSEN=** corporate clothing, promotional products, custom packaging and warehouse fulfillment. Orders will be quoted based on an individual designs & requests.

**Promotional Specialties**

## MN SERVICE COOPERATIVES

- Diverse products/services available, such as: Computer Software & Hardware; Copiers & Printers; Health & Safety Products; Food Service; Insurance; Pumper Fire Trucks; HR Training.
- Available to non-profit & governmental agencies in MN, ND, SD.

## AMBULANCES



**Braun** is available to all current NCEMSC Members. Please note, special pricing is NOT available for members in the following States: Alaska and Hawaii.



**Crestline** is available to all current NCEMSC Members. Please note, special pricing is NOT available for members in the following States: Hawaii, Louisiana, Texas and Oklahoma.



**Everest (Wheeled Coach)** is available to all current NCEMSC Members in the following states: MN and WI.



**McCoy Miller** is available to all current NCEMSC Members in the following states: Colorado, Idaho, Illinois, Indiana, Iowa, Minnesota, Missouri, Nebraska, North Dakota, Oregon, South Dakota, Washington, Wisconsin, and Wyoming.



**Medtec** is available to all current NCEMSC Members in the following states: Minnesota and North Dakota.



**94 Services (Life Line Emergency Vehicles)** is available to all current NCEMSC Members in the following states: MN, ND and SD.



**Premier Specialty Vehicles** is available to all current NCEMSC Members as noted. Horton Emergency Vehicles: Iowa, Minnesota, North Dakota and South Dakota. American Emergency Vehicles: Minnesota, North Dakota, South Dakota and Wisconsin.



**Road Rescue** is available to all current NCEMSC Members in the following states: Alabama, Arizona, California, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Montana, Nebraska, Nevada, New Mexico, New York, North Carolina, North Dakota, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Utah, Virginia, West Virginia, Wisconsin and Wyoming.



**Taylor Made** is available to all current NCEMSC Members.

## \*PATIENT AND CUSTOMER SATISFACTION SURVEYS

- EMS Survey Team confidentially enables EMS providers to randomly survey their customers' satisfaction, access their company-specific information and benchmark their services against other providers in the industry.



## \*DEFIBRILLATORS

ALS Monitors / Defibrillators...  
Automatic External Defibrillators...



- Early defibrillation is a critical component in treating cardiac arrest. ZOLL offers products to meet the needs of a full range of trained rescuers, first responders and hospital professionals.
- Aggressive discounts w/ additional discounts available for orders of 6+ units. Free Freight. 20% discount on product upgrades & all accessories and disposables.

## \*MEDICAL SUPPLIES & EQUIPMENT

- Savings up to 55% and Free Shipping on supplies including: Respiratory Care, Immobilization, Wound Care, I.V. Therapy, Patient Handling, Trauma Bags, Diagnostic Equipment, Infection Control, EMS Outer Wear, Training & Education Aids.



## \*DASHBOARD/ANALYSIS/ALERTING SOFTWARE

- Real-time Dashboards, Data analysis & Automated alerting from existing (or new) Public Safety data systems like: CAD, ePCR, ProQA and RMS.



## \*PATIENT SAFETY STRAPS

- BuckleGarde is a new, easy-to-use tool for healthcare personnel to help deter patients from removing their safety straps, creating a safer transport environment.



## \*MOBILE GATEWAY

- Pricing discounts on mobile communications gateways and remote IT management service. Add'l discounts on orders of 100 units or more



## \*FLEET MANAGEMENT CARD

- Application fee of \$40 is waived. Providing detailed billing and fleet management information through printed or electronic reports.



## \*EMS LEGAL SERVICES

- PWW provides a variety of legal services, publications & seminars on industry issues, including Medicare billing, compliance, HIPAA & more. Discounts of varying amounts.

