

MEMBERSHIP APPLICATION



Application Date: ____ / ____ / ____

Service Name: _____

Contact person: _____

Title: _____

Address: _____

City: _____

State: _____ Zip: _____

County: _____

Telephone: _____

Add'l Phone: _____

Fax: _____

E-mail Address: _____

Annual Ambulance Service Billing /Category:

- Small \$1—500,000
- Medium \$500,001—2,500,000
- Large Over \$2,500,000

Type of Service?

- Private Hospital Based
- Volunteer Fire Based
- _____

What products or services would you like to see the cooperative pursue?

NOTE: This info will be released to NCEMSC Vendors in an effort to provide you with the best service possible. This info is used to project purchase volumes with potential vendors.

Please submit this application with **\$75.00** to:

NCEMSC, PO Box 2286, St. Cloud, MN 56302

Membership is \$75 per calendar year Jan. 1–Dec. 31



Power to Save

Reveal the Savings



8/2010

JOIN TODAY!

NCEMSC = \$AVING\$

*Available to all NCEMSC members

NCEMSC PRODUCTS / SERVICES—VENDORS—SAMPLE PRICING

*ELECTRONIC PATIENT CARE REPORTING



- EMS Field Bridge Only to Image Trend State Bridge
- \$1,000 for ea EMS Field Bridge License
- \$300 annual support per license
- Training
- \$1,000/day plus travel expenses
- \$100/hour plus travel expenses

- EMS Service Bridge
- Base set-up fee per service \$4,000
- \$1.60/run/service
- Integration rates \$110/hour
- Field Bridge Site License included



- 15% Discount on all ePCR Suite Software Modules and Standard Interfaces and extracts.

*EMS LEGAL SERVICES

- PWW provides a variety of legal services, publications & seminars.
- Discounts of varying amounts.



*BILLING & COLLECTION

- Initial company setup: (one time fee) 0-299 runs/yr \$500
- 300+ runs/yr No Charge
- Run Reports forwarded for submission: \$15 per claim submitted. \$1 for each claim requiring separate manual data entry into a state required data system.



*FLEET MANAGEMENT CARD

- Application fee of \$40 is waived. Providing detailed billing and fleet management information through printed or electronic reports.



*PROMOTIONAL

- Isaksen's product selections include corporate clothing, promotional products, custom packaging and warehouse fulfillment. Orders will be quoted based on an individual designs & requests.



*DASHBOARD/ANALYSIS/ALERTING SOFTWARE

- \$5,000 discount or 3% (which ever is greater), off the Software License fee. PLUS (10) extra Triggers at no additional charge (a \$6,000 annual savings). Need to call for details on pricing and data interfaces. Pricing is based on number of annual incidents/records, as well as number of data sources to be interfaced.



AMBULANCES

Please visit the NCEMSC Members Only site for details and special pricing on all items available. <http://members.ncemsc.org/login> required.



NCEMSC Base Model (Ford Cutaway 158" Chassis with Gas Motor; 2 Wheel Drive; Dual Rear Wheel, Cab & Chassis)

\$135,343 Braun is available to all current NCEMSC Members. Please note, special pricing is NOT available for members in the following States: AK and HI.



\$97,807 Crestline is available to all current NCEMSC Members. Please note, special pricing is NOT available for members in the following States: HI, LA, TX and OK.



Wheeled Coach \$106,062 Everest is available to all current NCEMSC Members in the following states: MN and WI.



\$99,589 McCoy Miller is available to all current NCEMSC Members in the following states: CO, ID, IL, IN, IA, MN, MO, NE, ND, OR, SD, WA, WI, and WY.



\$96,889 Medtec is available to all current NCEMSC Members in the following states: MN and ND.



Life Line \$128,043 94 Services is available to all current NCEMSC Members in the following states: MN, ND and SD.



Horton \$106,931 Premier Specialty Vehicles is available to all current NCEMSC Members as noted. **American \$99,112 Horton Emergency Vehicles:** IA, MN, ND and SD. **American Emergency Vehicles:** MN, ND, SD and WI.



\$103,970 Road Rescue is available to all current NCEMSC Members in the following states: AL, AZ, CA, GA, ID, IL, IN, IA, KS, MI, MN, MT, NE, NV, NM, NY, NC, ND, OK, OR, PA, SC, SD, UT, VA, WV, WI and WY.



\$82,160 Taylor Made is available to all current NCEMSC Members.

*DEFIBRILLATORS

- 20% discount on product upgrades & all accessories and disposables. Free Freight.



	List	NCEMSC
AED Plus	\$1,995	\$1,316.00
E Series AED	\$11,195	\$8,494.20
E Series ACLS	\$10,595	\$8,026.20
M Series	\$9,675	\$6,975.00

(6+ Units in a single order = Negotiable)

*PATIENT SAFETY STRAPS

- \$27/unit. Add'l discounts for bulk purchases may apply.
- BuckleGarde is a new, easy-to-use tool for healthcare personnel to help deter patients from removing their safety straps, creating a safer transport environment.



*MOBILE GATEWAY

- onBoard Mobile Gateway – EMS: \$1,980
- onBoard Total Reach – Free on gateways purchased by NCEMSC members. Add'l discounts on orders of 100 units or more.



*MEDICAL SUPPLIES & EQUIPMENT

- Savings up to 55% and Free Shipping. 2010 Sample Contract Prices (as of August 2010):

Product	BTM Catalog	NCEMSC Price
CombiTube in Rollup Case	\$72.55	\$62.41
King LTS—D Kit	\$48.50	\$37.79
Adult Oxygen Nasal Cannula	\$0.57	\$0.37
Adult Oxygen Non Rebreather Mask	\$1.86	\$1.09
Ambu Spur Adult BVM	\$13.60	\$10.61
Sam Splint	\$13.20	\$8.85
Stifneck Select	\$9.25	\$6.24
Sodium Chloride .9% 1000ml Bag	\$3.15	\$1.31
Trauma Shears	\$6.15	\$3.14
NeoPro Powder Free Gloves Bx/50	\$14.51	\$10.52
Safeskin Purple Nitrile Gloves Bx/100	\$13.29	\$9.97



*PATIENT AND CUSTOMER SATISFACTION SURVEYS

- EMS Survey Team confidentially enables EMS providers to randomly survey their customers' satisfaction, access their company-specific information and benchmark their services against other providers in the industry.



MN SERVICE COOPERATIVES

- Diverse products/services available, such as: Computer Software & Hardware; Copiers & Printers; Health & Safety Products; Insurance; Pumper Fire Trucks; HR Training.
- Available to non-profit & governmental agencies in MN, ND, SD.